# BDBLaw

DU-BALADAD AND ASSOCIATES

Holistic. Professional. Personal.

# wts global





# The Economic Liberalization Trio

Atty. Rodel C. Unciano







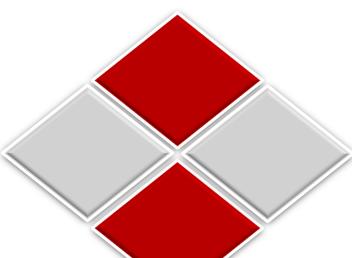
All Rights Reserved © BDB Law 2022

(Republic Act No. 11659)





# RETAIL TRADE LIBERALIZATION ACT (Republic Act No. 11595)





#### RETAIL TRADE, defined

Any act/occupation/calling of habitually selling directly for the general public merchandise, commodities or goods for consumption.





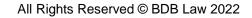


Conditions for foreign equity participation in retail trade:

Minimum paid-up capital of Php25M (from USD2.5M or Php125M)

Foreign retailer's country of origin does not prohibit entry of Filipino retailers

If more than one (1) physical store, minimum investment per store must be at least Php10M (from USD830K)







Conditions for foreign equity participation in retail trade:

Required to maintain the minimum paid-up capital at all times

Use of the minimum paid-up capital in Philippine operations is monitored by the SEC/DTI







# Registration requirements:



A certification from the BSP of the inward remittance of capital investment



Other proof certifying that capital investment is deposited and maintained in a bank in the Philippines





## **Labor Policy**







shall comply with the provisions of the Labor Code on the determination of nonavailability of a competent, able and willing Filipino citizen before engaging the services of a foreign national.





#### **Promotion of Locally Manufactured Products**

Foreign retailers are encouraged to have a stock inventory of Philippinemade products.







## Promotion of Locally Manufactured Products



- Designation of a store space as Filipino section
- Use of locally made packaging materials
- Use of locally sourced raw materials







#### **Implementing Agencies**



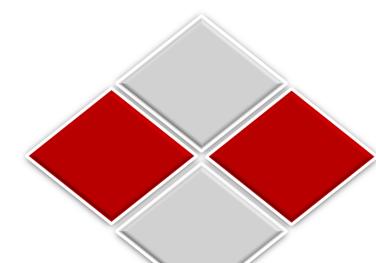
The above agencies shall review the minimum paid-up capital requirement every three (3) years.







# FOREIGN INVESTMENTS ACT OF 1991 (Republic Act No. 11647)

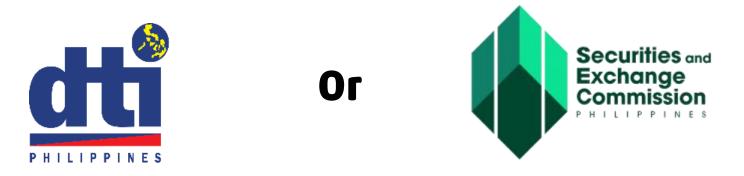








#### >A non-Philippine national may, upon registration with:



#### do business/invest in a domestic enterprise up to 100% of its capital





Conditions for registration The non-Philippine national is not disqualified by law Participation of non-Philippine national is not prohibited by law Participation of non-Philippine national is not limited to smaller percentage by existing laws







# Investments in micro and small domestic market enterprises

Micro and small domestic market enterprises with paid-in equity capital less than USD200,000 are reserved to Philippine nationals.





#### Investments in micro and small domestic market enterprises

#### Minimum paid-in capital of USD 100,000 allowed to non-Philippine nationals



Involves advanced technology, as determined by the DOST



Endorsed as startup or startup enablers; or majority of direct employees are Filipinos, but in no case less than 15



Shall implement an understudy or skills development program to ensure transfer of skills/technology to Filipinos







#### Foreign investments in export enterprises



**Foreign investment in export enterprises** whose products and services do not fall within Lists A and B of the Foreign Investment Negative List is allowed up to **100% ownership**.











## Creation of Inter-Agency Investment Promotion Coordination Committee (IIPCC)

#### Functions of IIPCC:

To integrate all promotion and facilitation efforts to encourage foreign investments in the Philippines

To establish Foreign Investment Promotion and Marketing Plan (FIPMP)









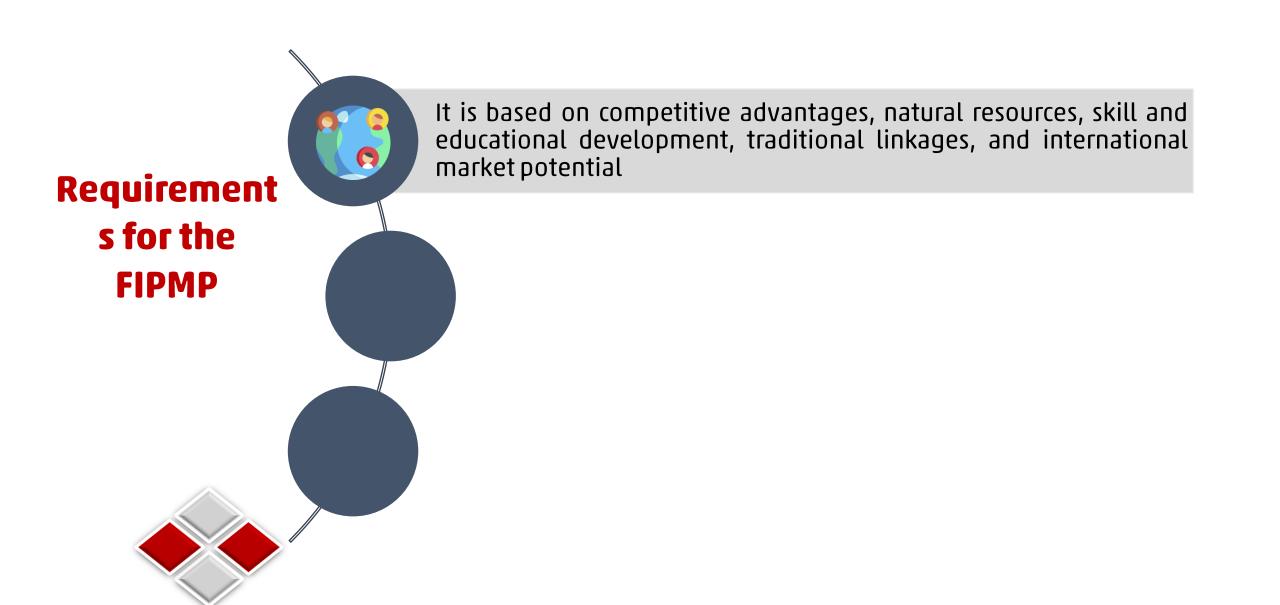


A comprehensive and strategic **Foreign Investment Promotion and Marketing Plan (FIPMP)** shall be developed by the IIPCC for the medium five-year and the long-term ten-year plan.



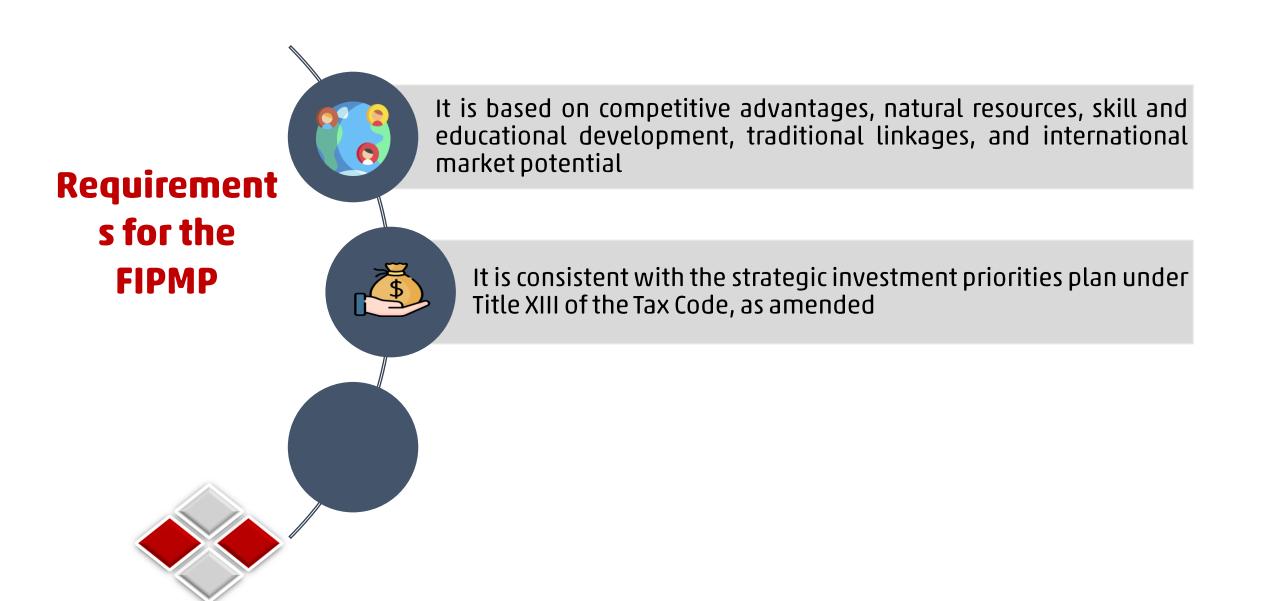






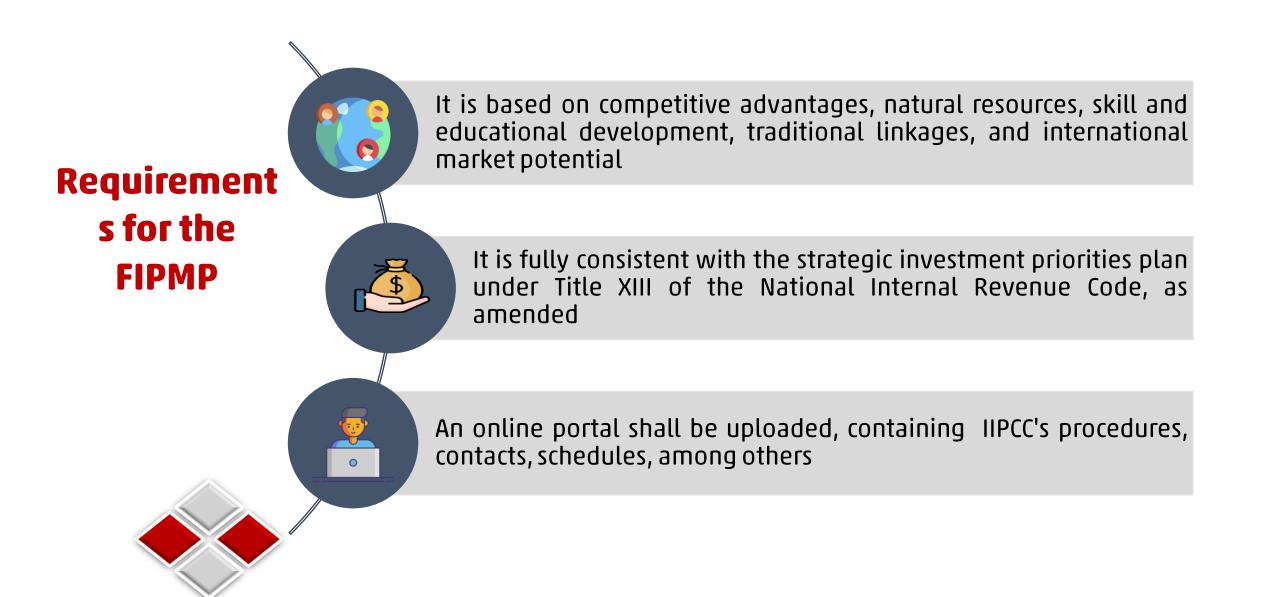


















## Areas not covered by the Foreign Investments Act



**Banking and other financial institutions** which are governed and regulated by The General Banking Law and other laws under the supervision of the BSP



**Practice of professions** that are covered by specific laws and fall under the jurisdiction of various Professional Regulatory Boards (PRBs) or any other equivalent regulating body, or those subject to reciprocity agreements with other countries.





#### **PENALTY PROVISIONS** For committing anti-graft and corrupt practices

Any public official or employee involved in foreign investment promotions who shall commit Anti-Graft and Corrupt Practices Act, shall be punished by



Not less than one year nor more than ten years

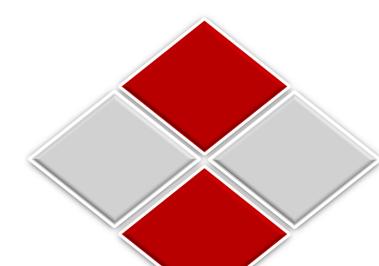


Not less than Php2M but not more than Php5M





## PUBLIC SERVICE ACT (Republic Act No. 11659)











Rationalizing foreign equity restrictions on public utilities



Instituting processes for the protection of national security



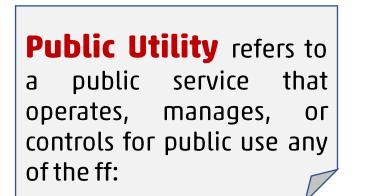


# What is Public Utility:



BDBLaW







1. Distribution of

electricity.

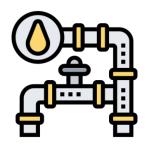


2. Transmission

of electricity.



Petroleum and petroleum products pipeline transmission system.







3.

4. Water pipeline distribution systems and wastewater pipeline systems, including sewerage pipeline systems.

5. Seaports.

6. Public utility vehicles.





#### **Public Utility**



Public Utility Vehicles – internal combustion engine vehicles that carry passengers and/or domestic cargo for a fee, offering services to the public, namely:

- ✓ Trucks-for-hire
- ✓ UV express service
- ✓ PUB
- ✓ PUJ
- ✓ Tricycles
- ✓ Filcabs
- ✓ Taxis
- **X** Transport vehicles accredited with TNC





#### **Public Utility**





 $\succ$ 

Concessionaires/JVs/other entities that wholly operate/manage/control for public use the sectors above are also public utilities



#### **Public Service**



- A public service which is not classified as a public utility shall be considered a business affected with public interest for purposes of Sections 17 and 18 of Article XII of the Constitution.
- > Nationality requirements shall not be imposed by administrative agencies on any public service not classified as public utility







A **public service** shall employ a foreign national only after the determination of nonavailability of a Philippine National who is competent, able, and willing to perform the services for which the foreign national is desired.









# The President can suspend or prohibit a transaction or investment

Within sixty (60) days from receipt of a recommendation from the relevant administrative agency



In the interest of national security, the President may suspend/prohibit a merger/acquisition/investment in a public service that effectively results in the grant of control to a foreigner or a foreign corporation.







#### Operation and Management of Critical Infrastructure

#### What is Critical Infrastructure?



Any public service which owns/uses/operates systems and assets, so vital to the Republic of the Philippines that the incapacity or destruction of such systems would have detrimental effect on national security





#### Operation and Management of Critical Infrastructure



**General Rule:** Foreign nationals shall not own more than 50% of the capital of entities engaged in the operation and management of critical infrastructure

**Exception:** Unless the country of such foreign national accords reciprocity to Philippine nationals







Locally Rooted- Globally Connected

#### **Telecommunications**

considered a critical infrastructure as it is a public service so vital to the Philippines that the incapacity/destruction would have detrimental impact on national security.



is





#### Investments by Foreign/Stateowned enterprises

Entities controlled by or acting on behalf of foreign governments/foreign state-owned enterprises shall be prohibited from owning capital in any public service classified as public utility or critical infrastructure.







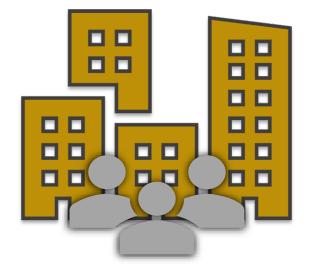


### Foreign State-owned Enterprise

It refers to an entity in which a foreign State:

directly or indirectly owns more than 50% of the capital

controls the exercise of more than 50% of the voting rights; or





holds the power to appoint majority of members of the board of directors or any other equivalent management body.



#### TAX • LEGAL • CONSULTING

#### Holistic. Professional. Personal.



20th Floor, Chatham House Rufino corner Valero Street Makati City 1227, Philippines



+63 2 403 2001 ext. 300



info@bdblaw.com.ph



www.bdblaw.com.ph

# **THANK YOU**

